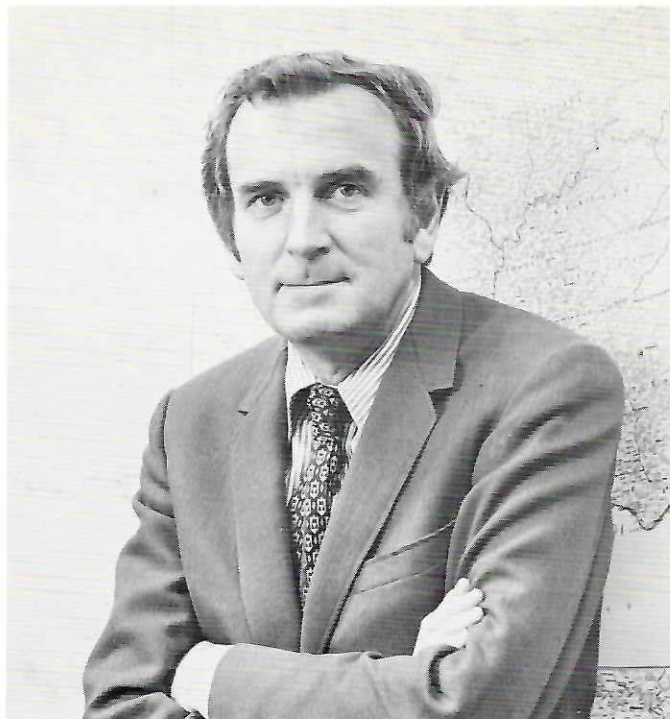




*Emil A. Scordato*

Medical Laboratory Automation, Inc., (MLA) is a high technology corporation and recognized leader in the field of automated laboratory instrumentation, fluid handling devices and hospital supplies. MLA was founded in 1957 as a research and development engineering company by its current Chairman, Emil A. Scordato. Since that time, MLA has experienced substantial growth by responding to the ever changing demands of the medical laboratory with new and innovative products.

During its formative years, projects were completed for noted industry leaders, such as Becton, Dickinson and Company, Ortho Pharmaceutical Corporation, and Columbia Presbyterian Medical Center. It was through an association with Columbia and Dr. John G. Gorman, a co-founder of MLA, that MLA developed its first medical product, the Electra 500. This product was the first automated coagulation instrument available to the medical laboratory. It was also the first automatic instrument to utilize photometric principles to detect the coagulation end-point. Both of these accomplishments represented major steps forward both in the field of coagulation and in MLA history. For the first time, a laboratory could offer a higher degree of accuracy, convenience and precision, in all of its coagulation testing, and, at the same time, provide



*Dr. John G. Gorman*

basic mass screening of pre-surgical patients.

Operation of the Electra in the laboratory gave rise to another pressing need . . . a convenient method for preparing coagulation samples for testing. Here was a distinct laboratory need to which MLA responded by introducing a new hand-held precision pipette with disposable tips. Routine pipetting has become almost as automatic as the Electra. These products together with their disposable adjuncts have continued to foster MLA's rapid growth.

MLA has continued to add to its product line with new and innovative ideas, such as a systematized blood typing system, and a high-quality special purpose centrifuge. Throughout its history, MLA has shown itself to be keenly aware of market needs, and capable of responding to those needs with new, innovative, and dependable laboratory products.

We, at MLA, are fully aware that continued and sustained growth depend not only on innovation but on the quality of the products produced. MLA sincerely believes that when it comes to Health Care, you cannot settle for second best. We will continue to provide high-quality durable products for the Health Care industry, and we are certain that this philosophy will provide the rewards of continuing growth for MLA.